# Financial statements of The YMCAs of Québec

December 31, 2023

| Independent Auditor's Report          |
|---------------------------------------|
| Statement of operations               |
| Statement of changes in net assets 5  |
| Statement of financial position       |
| Statement of cash flows               |
| Notes to the financial statements8-16 |



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# Independent Auditor's Report

To the Members of The YMCAs of Québec

# Opinion

We have audited the financial statements of The YMCAs of Québec (the "YMCA"), which comprise the statement of financial position as at December 31, 2023, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies (collectively referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the YMCA as at December 31, 2023, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations ("ASNPO").

# Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards ("Canadian GAAS"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities* for the Audit of the Financial Statements section of our report. We are independent of the YMCA in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Other Information

Management is responsible for the other information. The other information comprises the information, other than the financial statements and our auditor's report thereon, in the Community Report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon. In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We obtained the Community Report prior to the date of this auditor's report. If, based on the work we have performed on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact in this auditor's report. We have nothing to report in this regard.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the YMCA's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the YMCA or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the YMCA's financial reporting process.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian GAAS will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian GAAS, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the YMCA's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the YMCA's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the YMCA to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

March 18, 2024

Deloitte LLP'

<sup>&</sup>lt;sup>1</sup> CPA auditor, public accountancy permit No. A120628

| \$ Revenue  | \$          |
|---|-------------|
| Revenue   |             |
| Revenue   |             |
| Program activities 17,627,934 1   | 12,249,695  |
| =   | 31,729,989  |
| Canada Emergency Wage Subsidy and Canada  | 31,, 23,303 |
| Emergency Rent Subsidy —  | 1,967,049   |
| , ,   | 1,318,198   |
|   | 2,624,490   |
| , ,   | 2,459,614   |
|   | 2,129,320   |
|   | 1,673,299   |
| Investment revenue 2,401,707  | 188,637     |
|   | 1,127,414   |
| <b>69,981,371</b> 5   | 57,467,705  |
| Expenses  |             |
|   | 35,960,609  |
|   | 6,597,463   |
| Repairs and replacements, maintenance supplies and  | , ,         |
|   | 6,022,314   |
| Heat and electricity 1,207,006  | 1,191,024   |
| Rent fees <b>1,903,975</b>  | 1,365,883   |
| Office expenses <b>1,392,283</b>  | 1,385,953   |
| Professional fees 1,519,257   | 1,083,484   |
| Advertising expenses 1,108,999  | 811,530     |
| Employees expenses and development 836,036  | 622,684     |
|   | 1,213,892   |
| Bank charges 341,156  | 231,364     |
| YMCA Canada fees and other dues <b>788,825</b>  | 648,782     |
| Recovered bad debts (7,613)   | (59,049)    |
| Other expenses 131,486  | 120,088     |
| <b>64,336,828</b> 5   | 57,196,021  |
| Excess of revenue over expenses before the following items 5,644,543                                  | 271,684     |
| Interest on debt and other financing costs (79,348)   | (89,691)    |
| Change in fair value of interest-rate swap agreement (79,832)   | 153,883     |
|   | (2,892,435) |
| Amortization of intangible assets (154,143)   | (117,259)   |
| Amortization of deferred contributions related to capital   | 1 675 506   |
| assets 8 1,537,199  | 1,675,586   |
| Excess (deficiency) of revenue over expenses before the gain on disposal of capital assets  4,207,511 | (998,232)   |
| Gain on disposal of capital assets 504,295  | _           |
| Excess (deficiency) of revenue over expenses 4,711,806  | (998,232)   |

|  | Invested in<br>capital and<br>intangible<br>assets | Internally restricted | Unrestricted | Total      |
|--|--|-----------------------|--------------|------------|
|  | \$   | \$                    | \$           | \$         |
| Balance, January 1 <sup>st</sup> , 2022<br>(Deficiency) excess of      | 9,550,759  | 2,000,000             | 22,985,565   | 34,536,324 |
| revenue over expenses  | $(1,180,225)^{(1)}$                                | _                     | 181,993      | (998,232)  |
| Investment in capital and intangible assets                            | 481,690 <sup>(2)</sup>                             | _                     | (481,690)    | _          |
| Balance, December 31, 2022   | 8,852,224 <sup>(3)</sup>                           | 2,000,000             | 22,685,868   | 33,538,092 |
| Excess (deficiency) of revenue over expenses Investment in capital and | (853,389)(1)                                       | _                     | 5,565,195    | 4,711,806  |
| intangible assets  | 464,209 <sup>(2)</sup>                             | _                     | (464,209)    | _          |
| Transfer   | _  | 18,000,000            | (18,000,000) |            |
| Balance, December 31, 2023   | 8,463,044 <sup>(3)</sup>                           | 20,000,000            | 9,786,854    | 38,249,898 |

|  | 2023         | 2022         |
|--|--------------|--------------|
|  | \$           | \$           |
| (1) Composed of:   |              |              |
| Amortization of capital assets   | (2,660,908)  | (2,892,435)  |
| Amortization of intangible assets  | (154,143)    | (117,259)    |
| Amortization of deferred contributions related to capital  | (== :,= := ; | (11/1200)    |
| assets   | 1,537,199    | 1,675,586    |
| Gain on disposal of capital assets   | 504,295      | <del>-</del> |
| Change in fair value of interest-rate swap agreement   | (79,832)     | 153,883      |
|  | (853,389)    | (1,180,225)  |
| (2) Composed of:   |              |              |
| Receipt of grants receivable   | (83,077)     | (239,561)    |
| Additions to capital assets  | 591,245      | 434,533      |
| Additions to intangible assets   | 308,642      | 291,580      |
| Proceeds on disposal of capital assets   | (504,295)    | _            |
| Repayment of debt  | 387,998      | 436,027      |
| Increase in deferred contributions related to capital assets, net of amount transferred to deferred revenue related to |              |              |
| program activities   | (236,304)    | (440,889)    |
| P 2. 2   | 464,209      | 481,690      |
| (3) Composed of:   | ·            |              |
| Short-term grants receivable   | 142,180      | 111,138      |
| Long-term grants receivable  | 640,238      | 754,357      |
| Assets held for sale   | 139,837      | _            |
| Capital assets   | 20,603,432   | 22,812,932   |
| Intangible assets  | 1,233,884    | 1,079,385    |
| Current portion of debt  | (397,807)    | (387,998)    |
| Debt   | (2,350,030)  | (2,747,837)  |
| Deferred contributions related to capital assets   | (11,693,193) | (12,994,088) |
| Interest-rate swap agreement   | 144,502      | 224,335      |
|  | 8,463,044    | 8,852,224    |

|  | Notes | 2023                   | 2022                   |
|--|-------|------------------------|------------------------|
|  |       | \$                     | \$                     |
|  |       |                        |                        |
| Assets   |       |                        |                        |
| Current assets   |       |                        |                        |
| Cash   |       | 8,361,516              | 8,569,344              |
| Investments  | 3     | 14,191,337             | 15,211,784             |
| Accounts receivable  | 4     | 8,203,371              | 5,078,956              |
| Grants receivable  | 7     | 142,180                | 111,138                |
| Amount receivable from the YMCAs of Québec Foundation                                    | 10    | 951,543                | 1,157,457              |
| Supplies and prepaid expenses  |       | 1,263,407              | 1,085,613              |
| Assets held for sale - current   |       | 139,837                |                        |
|  |       | 33,253,191             | 31,214,292             |
| Tourselessants   | _     | 12 020 022             | 7 410 104              |
| Investments  | 3     | 13,839,932             | 7,418,194              |
| Grants receivable  | 7     | 640,238                | 754,357                |
| Capital assets   | 5     | 20,603,432             | 22,812,932             |
| Intangible assets  | 6     | 1,233,884              | 1,079,385              |
| Interest-rate swap agreement   |       | 144,503                | 224,335                |
|  |       | 69,715,180             | 63,503,495             |
| Linkiliking  |       |                        |                        |
| Liabilities  |       |                        |                        |
| Current liabilities  |       | 7 246 440              | 6 272 022              |
| Accounts payable and accrued liabilities  Deferred revenue related to program activities |       | 7,246,449<br>8,003,720 | 6,272,922<br>5,835,007 |
|  |       |                        |                        |
| Other deferred revenue Current portion of debt   | 7     | 1,774,083<br>397,807   | 1,727,551<br>387,998   |
| Current portion of debt  | 7     | 17,422,059             | 14,223,478             |
|  |       | 17,422,059             | 14,223,476             |
| Debt   | 7     | 2,350,030              | 2,747,837              |
| Deferred contributions related to capital assets   | 8     | 11,693,193             | 12,994,088             |
| Deferred contributions related to capital assets   | O     | 31,465,282             | 29,965,403             |
|  |       | 31,403,202             | 23,303,403             |
| Commitments  | 12    |                        |                        |
|  |       |                        |                        |
| Net assets   |       |                        |                        |
| Invested in capital and intangible assets  |       | 8,463,044              | 8,852,224              |
| Internally restricted  | 13    | 20,000,000             | 2,000,000              |
| Unrestricted   |       | 9,786,854              | 22,685,868             |
|  |       | 38,249,898             | 33,538,092             |
|  |       | 69,715,180             | 63,503,495             |

| Approved by the Board |            |
|-----------------------|------------|
| Alm Alm               | , Director |
| Nancy Conditte        | , Director |
|                       | <i>,</i>   |

|  | Notes | 2023                 | 2022                 |
|--|-------|----------------------|----------------------|
|  |       | \$                   | \$                   |
|  |       |                      |                      |
| Operating activities   |       |                      | (000 000)            |
| Excess (deficiency) of revenue over expenses   |       | 4,711,806            | (998,232)            |
| Adjustments for:   |       | (4.002.004)          | 251 472              |
| Change in fair value of investments  |       | (1,093,881)          | 251,472              |
| Amortization of capital assets Amortization of intangible assets                     |       | 2,660,908<br>154,143 | 2,892,435<br>117,259 |
| Amortization of intangible assets  Amortization of deferred contributions related to |       | 154,145              | 117,259              |
| capital assets   |       | (1,537,199)          | (1,675,586)          |
| Gain on disposal of capital assets   |       | (504,295)            | (=,:::,:::,<br>—     |
| Change in fair value of interest-rate swap agreement                                 |       | 79,832               | (153,883)            |
|  |       | 4,471,314            | 433,465              |
|  |       |                      |                      |
| Changes in non-cash operating working capital items                                  | 11    | 44,077               | 127,197              |
|  |       | 4,515,391            | 560,662              |
|  |       |                      |                      |
| Investing activities   |       |                      |                      |
| Acquisition of investments   |       | (5,327,857)          | (7,701,236)          |
| Disposal of investments  |       | 1,020,447            | 4,429,622            |
| Proceeds on disposal of capital assets   |       | 504,295              | _                    |
| Additions to capital assets  |       | (591,245)            | (434,533)            |
| Additions to intangible assets   |       | (308,642)            | (291,580)            |
|  |       | (4,703,002)          | (3,997,727)          |
|  |       |                      |                      |
| Financing activities   |       | 02.077               | 220 561              |
| Receipt of grants receivable   |       | 83,077               | 239,561              |
| Repayment of debt  Increase in deferred contributions related to capital             |       | (387,998)            | (436,027)            |
| assets   |       | 284,704              | 440,889              |
|  |       | (20,217)             | 244,423              |
|  |       | <b>C</b> -, - ,      | , -                  |
| Net decrease in cash   |       | (207,828)            | (3,192,642)          |
| Cash, beginning of year  |       | 8,569,344            | 11,761,986           |
| Cash, end of year  |       | 8,361,516            | 8,569,344            |

# 1. Status and nature of activities

The YMCAs of Québec (the "YMCA") is a registered charity committed to the fulfilment of people in spirit, mind and body, and to the development of self-reliance in the individual, family and to the community.

Through its actions, programs and services, the YMCA reflects the needs and aspirations of communities and works with individuals and local communities in developing countries to achieve social justice and control of their environment.

The YMCA is incorporated under Part III of the *Companies Act* (Québec) and is a registered charity under the *Income Tax Act*.

# 2. Accounting policies

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations and include the following significant accounting policies:

## Revenue recognition

The YMCA follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Restricted contributions related to capital assets are deferred and recognized as revenue on the same basis as the amortization expense related to the acquired capital assets.

The revenue related to the program activities is recognized when the underlying services to such income were rendered.

Management fees related to the municipal community and sports center Saint-Roch's management are recognized when the corresponding services are rendered.

# Financial instruments

### Initial measurement

Financial assets and financial liabilities originated or exchanged in arm's length transactions are initially recognized at fair value when the YMCA becomes a party to the contractual provisions of the financial instrument. Financial assets and financial liabilities originated or exchanged in related party transactions are initially recognized at cost. The cost of a financial instrument in a related party transaction depends on whether the instrument has repayment terms. The cost of financial instruments with repayment terms is determined using its undiscounted cash flows, excluding interest payments, less any impairment losses previously recognized by the transferor. The cost of financial instruments without repayment terms is determined using the consideration transferred or received by the YMCA in the transaction.

# Subsequent measurement

All financial instruments are subsequently measured at amortized cost, except for investments that are recognized at fair value at the date of the financial statements. The fair value of interests in pooled funds is based on the value of losses determined by the fund manager. Fair value fluctuations, which include interest earned, accrued interests, realized gain and loss and unrealized gain and loss, are included in the investment revenue.

# 2. Accounting policies (continued)

Financial instruments (continued)

# Transaction costs

Transaction costs related to financial instruments measured at fair value are expensed as incurred. Transaction costs related to the other financial instruments are added to the carrying value of the asset or netted against the carrying value of the liability and are then recognized over the expected life of the instrument using the straight-line method. Any premium or discount related to an instrument measured at amortized cost is amortized over the expected life of the item using the straight-line method and recognized in the statement of operations as interest income or expense.

# Impairment

With respect to financial assets measured at amortized cost, the YMCA recognizes in the statement of operations an impairment loss, if any, when it determines that a significant adverse change has occurred during the period in the expected timing or amount of future cash flows. When the extent of impairment of a previously written-down asset decreases and the decrease can be related to an event occurring after the impairment was recognized, the previously recognized impairment loss shall be reversed in the statement of operations in the period the reversal occurs.

# Interest-rate swap agreement

The YMCA uses an interest-rate swap agreement to manage the interest rate risk related to bank acceptances. The YMCA has chosen not to prepare the documentation necessary for the application of hedge accounting.

Therefore, the interest-rate swap agreement has been recorded at fair value as an asset or a liability in the statement of financial position. The fair value is determined based on stock quotes and prices obtained from financial institutions for identical or similar derivative financial instruments. Changes in the fair value of the interest-rate swap agreement are presented in the statement of operations as a change in fair value of interest-rate swap agreement.

# Supplies

Supplies are valued at the lower of cost or replacement value. The first-in, first-out method is used in the calculation of the cost.

# Capital assets

Capital assets are recorded at cost and are amortized over their estimated useful lives using the straight-line method over the following periods:

Buildings 25 and 40 years
Leasehold improvements Over the term of the lease
Major renovations 10 years
Vehicles, furniture and equipment 3 to 5 years

# Intangible assets

Intangible assets are composed of softwares. They are recorded at cost and are amortized over their estimated useful life using the straight-line method over a period of five years.

# 2. Accounting policies (continued)

Write-downs of tangible capital assets and intangible assets

When conditions indicate that a tangible capital asset or an intangible asset is impaired, the net carrying amount of the tangible capital asset or the intangible asset shall be written down to the asset's fair value or replacement cost. The write-downs of tangible capital assets and intangible assets shall be accounted for as expenses in the statement of operations. A write-down shall not be reversed.

# Deferred revenue related to program activities

Deferred revenue related to program activities relate to community development programs that are government funded, to contributions from various donors and to donations from the YMCAs of Québec Foundation.

# Other deferred revenue

Other deferred revenue relate to amounts received for which services will be rendered during the next year.

### Use of estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from these estimates.

# 3. Investments

|   | 2023      | 2022       |
|---|-----------|------------|
|   | \$        | \$         |
| Term deposit, bearing interest at 3.25% (0.30% in 2022), maturing in August 2024 (in February 2023 in 2022) Guaranteed investment certificate, bearing interest at 5.72% (4.83% in 2022), maturing in February 2024 (in January | 100,000   | 100,000    |
| 2023 in 2022)   | 2,000,000 | 10,000,000 |
| Guaranteed investment certificate, bearing interest at 5.83%, maturing in April 2024  | 2,000,000 | _          |
| Guaranteed investment certificate, bearing interest at 5.75% maturing in March 2024   | 2,000,000 | _          |
| Guaranteed investment certificate, bearing interest at 5.86% maturing in May 2024   | 2,000,000 | _          |
| Guaranteed investment certificate, bearing interest at 5.71% maturing in January 2024   | 3,000,000 | _          |
| Guaranteed investment certificate, bearing interest at 5.41% maturing in January 2024   | 1,000,000 | _          |
| Guaranteed investment certificate, bearing interest at 5.65% maturing in February 2024  | 1,000,000 | _          |
| Guaranteed investment certificate, bearing interest at a variable rate (5.20% in December 2023), maturing in December 2024  | 1,000,000 | _          |

# 3. Investments (continued)

|   | 2023            | 2022                   |
|---|-----------------|------------------------|
|   | \$              | \$                     |
| Guaranteed investment certificate, bearing interest at a variable rate (4.45% in December 2022), matured in November 2023  Diversified mutual funds | _<br>13,838,652 | 5,000,000<br>7,416,915 |
| Accrued interests   | 92,617          | 113,063                |
|   | 28,031,269      | 22,629,978             |
| Current portion   | 14,191,337      | 15,211,784             |
|   | 13,839,932      | 7,418,194              |

# 4. Accounts receivable

|   | 2023      | 2022      |
|---|-----------|-----------|
|   | \$        | \$        |
| Clients   | 347,313   | 145,700   |
| Allowance for doubtful accounts                 | (7,321)   | (22,050)  |
|   | 339,992   | 123,650   |
|   |           |           |
| Accrued interest receivable on subsidized debts | _         | 34,587    |
| Funders for community programs and others       | 7,737,885 | 4,784,663 |
| Taxes receivable                                | 125,494   | 136,056   |
|   | 8,203,371 | 5,078,956 |

# 5. Capital assets

|  |            |                          | 2023              | 2022              |
|--|------------|--------------------------|-------------------|-------------------|
|  | Cost       | Accumulated amortization | Net book<br>value | Net book<br>value |
|  | \$         | \$                       | \$                | \$                |
| Lands<br>Buildings, leasehold                                    | 2,095,141  | -                        | 2,095,141         | 2,157,008         |
| improvements and major<br>renovations<br>Vehicles, furniture and | 68,115,249 | 50,850,371               | 17,264,878        | 19,357,296        |
| equipment  | 12,353,431 | 11,110,018               | 1,243,413         | 1,298,628         |
|  | 82,563,821 | 61,690,389               | 20,603,432        | 22,812,932        |

# 6. Intangible assets

|           |                          | 2023              | 2022              |
|-----------|--------------------------|-------------------|-------------------|
| Cost      | Accumulated amortization | Net book<br>value | Net book<br>value |
| \$        | \$                       | \$                | \$                |
| 1,603,437 | 369,553                  | 1,233,884         | 1,079,385         |

Softwares

# 7. Debt

|  | 2023      | 2022      |
|--|-----------|-----------|
|  | \$        | \$        |
| Bankers' acceptances related to the Cartierville YMCA Center | 2,747,837 | 3,135,835 |
| Current portion  | 397,807   | 387,998   |
|  | 2,350,030 | 2,747,837 |

Principal payments required in each of the forthcoming years are as follows:

397,807 2,350,030

Bankers' acceptances related to the Cartierville YMCA Center

2024

2025

Under a credit agreement, the YMCA obtained, on March 31, 2010, credit facilities of an initial amount of \$7,000,000 and \$964,000 for periods of seven and five years, respectively, allowing it to borrow amounts in the form of discounted bankers' acceptances for a term varying from one month to one year. These credit facilities in the amount of \$5,552,770 and \$486,587 were renewed during the year ended December 31, 2015, and matured in the year ended December 31, 2021. One of those credit facilities in the amount of \$3,881,303 was renewed during the year ended December 31, 2021, and mature on December 30, 2025. The discounted bankers' acceptances related to the Cartierville YMCA Center held as at December 31, 2022, have a term of one month, a nominal value of \$3,881,303 and mature on December 30, 2025. In order to hedge the risk related to potential interest rate fluctuations on these bankers' acceptances, the YMCA has entered into an interest rate swap agreement. This contract, with an initial nominal amount of \$3,881,303 and reducing periodically according to a predetermined schedule until its scheduled maturity on December 30, 2025, allows the YMCA to pay an effective interest rate of 1.06% plus a stamping fee of 1.59% on its bankers' acceptances. An initial amount of \$1,957,430 of the loan is subsidized by an external organization.

To maintain this financing, the YMCA must satisfy financial ratios related to debt service coverage and minimum net assets. The YMCA was in compliance with these ratios as at December 31, 2023.

# 7. Debt (continued)

Grants receivable relating to subsidized debt

The balance of the grants receivable related to the subsidized debt, in the amount of \$782,418 (\$865,495 in 2022), is as follows:

Short-term grants receivable Long-term grants receivable

| 2023               | 2022               |
|--------------------|--------------------|
| \$                 | \$                 |
| 142,180<br>640,238 | 111,138<br>754,357 |
| 782,418            | 865,495            |

The donor organizations have also agreed to pay the interest on the portion of the loan covered by the grants. The subsidized interest expense amounts to \$21,592 (\$24,495 in 2022).

# 8. Deferred contributions related to capital assets

Deferred contributions related to capital assets represent restricted contributions from the YMCAs of Québec Foundation, government organizations, the City of Montréal and private companies. These contributions relate primarily to the buildings of the Cartierville YMCA Center, the Du Parc YMCA Center, the Downtown YMCA Center, the YMCA Kanawana Camp and the improvements of a daycare. Changes in deferred contribution balances are as follows:

Balance, beginning of year
Contributions received
Amortization for the year
Amount transferred to deferred revenue related to
program activities
Balance, end of year

| 2023        | 2022        |
|-------------|-------------|
| \$          | \$          |
| 12,994,088  | 14,228,785  |
| 284,704     | 440,889     |
| (1,537,199) | (1,675,586) |
| (48 400)    | _           |
| 11,693,193  | 12,994,088  |

# 9. Letter of guarantee

Under an agreement between the City of Montréal and the Downtown YMCA Center, the YMCA issued a \$100,000 letter of guarantee in favour of the City of Montréal. This letter of guarantee expired in 2024 and is secured by a term deposit of the same amount.

# 10. The YMCAs of Québec Foundation

The financial statements do not include the assets, liabilities and activities of the YMCAs of Québec Foundation (the "Foundation"). The Foundation was established to perform the fundraising activities of the YMCA; therefore, the YMCA has an economic interest in the Foundation.

During the year, the YMCA recorded revenue of \$2,026,703 (\$2,459,614 in 2022), deferred contributions related to capital assets of \$284,704 (\$440,889 in 2022) and decreased deferred revenue related to program activities by \$306 479 (decreased deferred revenue of \$633,857 in 2022), for a total of \$2,004,928 (\$2,266,646 in 2022) from the Foundation.

These transactions were carried out in the normal course of business and measured at the exchange amount, which is the amount of consideration established and agreed to by the parties.

# 10. The YMCAs of Québec Foundation (continued)

The following table is a summary of the Foundation's financial position as at December 31, 2023, and the results of its operations for the year ended December 31, 2023:

|                     | 2023      | 2022      |
|---------------------|-----------|-----------|
|                     | \$        | \$        |
| Financial position  |           |           |
| Total assets        | 7,061,521 | 7,273,069 |
| Total liabilities   | 2,007,051 | 2,007,477 |
| Total fund balances | 5,054,470 | 5,265,592 |

Liabilities include a total amount of \$951,543 (\$1,157,457 in 2022) payable to the YMCA.

|  | 2023        | 2022        |
|--|-------------|-------------|
|  | \$          | \$          |
|  |             |             |
| Results of operating activities                  |             |             |
| Fund balances, beginning of year                 | 5,265,592   | 5,775,455   |
|  |             |             |
| Total revenue, excluding endowment contributions | 2,849,057   | 2,774,588   |
| Endowment contributions                          | _           | (21,501)    |
| Total expenses and donations                     | (3,060,179) | (3,262,950) |
| Net decrease in fund balances                    | (211,122)   | (509,863)   |
| Fund balances, end of year                       | 5,054,470   | 5,265,592   |

# 11. Additional information to the statement of cash flows

Changes in non-cash operating working capital items

|   | 2023        | 2022      |
|---|-------------|-----------|
|   | \$          | \$        |
|   |             |           |
| Accounts receivable                                   | (3,124,415) | (705,945) |
| Amount receivable from the YMCAs of Québec Foundation | 205,914     | 248,485   |
| Supplies and prepaid expenses                         | (177,794)   | (137,823) |
| Accounts payable and accrued liabilities              | 973,527     | 820,293   |
| Deferred revenue related to program activities        | 2,120,313   | (608,832) |
| Other deferred revenue                                | 46,532      | 511,019   |
|   | 44,077      | 127,197   |

# 12. Commitments

The YMCA is committed to leasing premises under leases and has signed service contracts with suppliers expiring through 2028. Future payments will total \$2,540,678 and include the following amounts over the forthcoming years:

|      | \$        |
|------|-----------|
| 2024 | 1,448,838 |
| 2025 | 305,760   |

 2026
 157,040

 2027
 128,840

 2028
 500,200

# 13. Internally restricted net assets

These internally restricted net assets represent the resources reserved by the Board of Directors to ensure that activities related to the YMCA's mission are maintained.

### 14. Financial assistance

As part of its charitable mission, the YMCA provides a financial assistance program to individuals who meet specific criteria. The access for all program gives individuals with limited financial resources access to community or fitness activities at a reduced fee. The amount of financial assistance provided in 2023 is \$672,077 (\$481,644 in 2022).

# 15. Financial instruments

Because of its financial assets and liabilities, the YMCA is exposed to the following risks related to the use of financial instruments:

### Market risk

Market risk is the risk that the fair value or future cash flows of the YMCA's financial instruments will fluctuate because of changes in market prices. Market risk is comprised of other price risk, interest rate risk and currency risk. The YMCA is exposed to certain of these risks, as described below.

### a) Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The YMCA is exposed to other price risk through its investments in diversified mutual funds for which the value fluctuates with the quoted market price.

# The YMCAs of Québec

# Notes to the financial statements

December 31, 2023

# 15. Financial instruments (continued)

Market risk (continued)

# b) Interest rate risk

Interest related to a portion of the debt is subsidized. Consequently, cash flow risk is minimal.

The YMCA is exposed to interest rate risk due to changes in the prime rate since the bankers' acceptances bear interest at variable rates. To manage this volatility, the YMCA uses an interest-rate swap agreement to set the interest rates of the bankers' acceptances at 1.06% and that mature on December 30, 2025.

Investments in term deposits and guaranteed investment certificates bear interest at a fixed rate. A change in the market interest rate will affect the fair value of these investments.

# Credit risk

In the normal course of business, the YMCA grants credit to members and maintains allowances for potential bad debt, if applicable.