Financial statements of The YMCAs of Québec

December 31, 2017

| Independent Auditor's Report |
|--|
| Statement of operations |
| Statement of changes in net assets |
| Statement of financial position |
| Statement of cash flows |
| Notes to the financial statements 6–13 |



Deloitte LLP La Tour Deloitte 1190 Avenue des Canadiens-de-Montréal Suite 500 Montréal QC H3B 0M7 Canada

Tel: 514-393-7115 Fax: 514-390-4116 www.deloitte.ca

Independent Auditor's Report

To the Members of The YMCAs of Québec

We have audited the accompanying financial statements of The YMCAs of Québec, which comprise the statement of financial position as at December 31, 2017, and the statements of operations, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of The YMCAs of Québec as at December 31, 2017, and the results of its activities and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Deloitte LLP

March 14, 2018

¹ CPA auditor, CA, public accountancy permit No. A120628

| | Notes | 2017 | 2016 |
|--|-------|-------------|-------------|
| | | \$ | \$ |
| | | | |
| Revenue | | | |
| Program activities | | 29,265,170 | 28,196,054 |
| Grants for programs | | 19,873,421 | 14,895,141 |
| Rent | | 1,635,732 | 1,753,444 |
| Grants for installations | | 1,774,401 | 1,772,882 |
| Grants for installations – interest | | 240,905 | 315,601 |
| Donations from the YMCAs of Québec Foundation | | 1,035,251 | 1,081,824 |
| Centraide of Greater Montreal | | 1,618,852 | 1,404,454 |
| Investment revenue | | 98,884 | 57,208 |
| | | 55,542,616 | 49,476,608 |
| _ | | | |
| Expenses | | 20.422.547 | 20.047.427 |
| Salaries and social benefits | | 30,423,265 | 28,867,427 |
| Program expenses | | 4,595,958 | 3,325,430 |
| Repairs and replacements, maintenance supplies and service contracts | | 5,420,111 | 4,890,144 |
| Heat and electricity | | 1,637,890 | 1,617,615 |
| Rent | | 1,124,927 | 1,158,060 |
| Office expenses | | 970,439 | 936,464 |
| Professional fees | | 1,037,128 | 1,113,669 |
| Advertising expenses | | 642,059 | 664,250 |
| Employees expenses and development | | 642,264 | 547,919 |
| Insurance and taxes | | 759,895 | 742,790 |
| Bank charges | | 323,732 | 314,729 |
| YMCA Canada fees and other dues | | 629,888 | 652,279 |
| Bad debts | | 143,716 | 179,979 |
| Other expenses | | 106,154 | 252,546 |
| | | 48,457,426 | 45,263,301 |
| | | | <u> </u> |
| Excess of revenue over expenses before the | | 7.607.555 | 4 040 05= |
| following items | | 7,085,190 | 4,213,307 |
| Interest on mortgage loans and other financing costs | | (376,746) | (444,320) |
| Amortization of capital assets | | (3,421,445) | (3,581,998) |
| Amortization of deferred contributions related to capital assets | 8 | 1,522,578 | 1,529,146 |
| Excess of revenue over expenses before the change in fair value of interest rate swap agreements and the write-off of the advance receivable from the YMCAs of Québec Foundation | | 4,809,577 | 1,716,135 |
| Change in fair value of interest rate swap agreements | | 150,216 | 101,093 |
| Write-off of the advance receivable from the YMCAs of Québec Foundation | | (1,118,727) | |
| | | | 1 917 220 |
| Excess of revenue over expenses | | 3,841,066 | 1,817,228 |

| | Invested in capital assets | Internally restricted | Unrestricted | Total |
|---|----------------------------------|-----------------------|--------------|------------|
| | \$ | \$ | \$ | \$ |
| Balances, December 31, 2015 Excess (deficiency) of | 11,521,318 | _ | 1,080,048 | 12,601,366 |
| revenue over expenses | (1,951,759) ⁽¹⁾ | _ | 3,768,987 | 1,817,228 |
| Investment in capital assets | 1,211,073 ⁽²⁾ | _ | (1,211,073) | <u> </u> |
| Balances, December 31, 2016 | 10,780,632 ⁽³⁾ | _ | 3,637,962 | 14,418,594 |
| Excess (deficiency) of revenue over expenses | (1,748,651) ⁽¹⁾ | _ | 5,589,717 | 3,841,066 |
| Investment in capital assets | 2,323,501 ⁽²⁾ | _ | (2,323,501) | _ |
| Transfer | _ | 2,000,000 | (2,000,000) | _ |
| Balances, December 31, 2017 | 11,355,482 ⁽³⁾ | 2,000,000 | 4,904,178 | 18,259,660 |

| | 2017 | 2016 |
|--|----------------|--------------|
| | \$ | \$ |
| | | |
| (1) Composed of: | | |
| Amortization of capital assets | (3,421,445) | (3,581,998) |
| Amortization of deferred contributions related to capital | 4 500 570 | 4 500 447 |
| assets | 1,522,578 | 1,529,146 |
| Change in fair value of interest rate swap agreements | 150,216 | 101,093 |
| | (1,748,651) | (1,951,759) |
| (0) | | |
| (2) Composed of: | // > | (|
| Receipt of grants receivable | (1,332,885) | (1,264,186) |
| Additions to capital assets | 1,891,859 | 926,562 |
| Additions to intangible assets | 648,559 | 334,433 |
| Repayment of debt | 1,806,874 | 1,720,952 |
| Increase of debt | (520,483) | (310,128) |
| Increase in deferred contributions related to capital assets | (170,423) | (196,560) |
| | 2,323,501 | 1,211,073 |
| | | |
| (3) Composed of: | | |
| Short-term grants receivable | 1,379,641 | 1,318,681 |
| Long-term grants receivable | 4,310,751 | 5,704,596 |
| Capital assets | 33,601,909 | 35,131,495 |
| Intangible assets | 982,992 | 334,433 |
| Current portion of debt | (1,936,332) | (1,806,877) |
| Debt | (8,157,907) | (9,573,753) |
| Deferred contributions related to capital assets | (18,816,722) | (20,168,877) |
| Interest rate swap agreements | (8,850) | (159,066) |
| | 11,355,482 | 10,780,632 |

| | Notes | 2017 | 2016 |
|--|-------|--|--|
| | | \$ | \$ |
| | | | |
| Assets Current assets | | | |
| Cash | | 1,368,857 | 3,233,849 |
| Investments | 3 | 7,687,210 | 2,603,849 |
| Accounts receivable | 4 | 3,375,072 | 2,449,093 |
| Grants receivable | 7 | 1,379,641 | 1,318,681 |
| Amount receivable from the YMCAs of Québec | | | |
| Foundation | 10 | 1,023,553 | 919,102 |
| Supplies and prepaid expenses | | 627,646 | 563,332 |
| | | 15,461,979 | 11,087,906 |
| Investments | 3 | 1,541,811 | 1,546,781 |
| Grants receivable | 7 | 4,310,751 | 5,704,596 |
| Advance receivable from the YMCAs of Québec Foundation | 10 | · · · — | 1,118,727 |
| Capital assets | 5 | 33,601,909 | 35,131,495 |
| Intangible assets | 6 | 982,992 | 334,433 |
| | | 55,899,442 | 54,923,938 |
| Liabilities Current liabilities Accounts payable and accrued liabilities Deferred revenue related to program activities Deferred revenue – other Current portion of debt | 7 | 5,090,576 1,726,132 1,903,263 1,936,332 | 4,451,311 2,259,976 2,085,484 1,806,877 |
| current portion or dept | 7 | 10,656,303 | 10,603,648 |
| | | ,, | , , |
| Debt | 7 | 8,157,907 | 9,573,753 |
| Deferred contributions related to capital assets | 8 | 18,816,722 | 20,168,877 |
| Interest rate swap agreements | | 8,850 | 159,066 |
| | | 37,639,782 | 40,505,344 |
| Commitments | 12 | | |
| Net assets | | | |
| Invested in capital assets | | 11,355,482 | 10,780,632 |
| Internally restricted | 13 | 2,000,000 | _ |
| Unrestricted | | 4,904,178 | 3,637,962 |
| | | 18,259,660 | 14,418,594 |
| | | 55,899,442 | 54,923,938 |

| Approved by the Board | Arthar |
|-----------------------|------------|
| | , Director |
| | , Director |

| | Notes | 2017 | 2016 |
|---|-------|-------------|-------------|
| | | \$ | \$ |
| | | | |
| Operating activities | | 0.044.044 | 1 017 000 |
| Excess of revenue over expenses | | 3,841,066 | 1,817,228 |
| Adjustments for: | | 40.444 | 10.404 |
| Change in fair value of investments | | 13,111 | 19,404 |
| Amortization of capital assets | | 3,421,445 | 3,581,998 |
| Amortization of deferred contributions related to capital assets | | (1,522,578) | (1,529,146) |
| Change in fair value of interest rate swap agreements | | (150,216) | (101,093) |
| Write-off of the advance receivable from the YMCAs | | (100,210) | (101,070) |
| of Québec Foundation | | 1,118,727 | _ |
| | | 6,721,555 | 3,788,391 |
| | | | |
| Changes in non-cash operating working capital items | 11 | (1,067,093) | 28,954 |
| | | 5,654,462 | 3,817,345 |
| | | | |
| Investing activities | | | |
| Increase of the amount receivable from the YMCAs of | | | |
| Québec Foundation | | (104,451) | (1,116,049) |
| Investments acquisition | | (5,091,502) | (364,996) |
| Investments disposal | | | 288,510 |
| Additions to capital assets | | (1,891,859) | (926,562) |
| Additions to intangible assets | 11 | (128,076) | (24,305) |
| | | (7,215,888) | (2,143,402) |
| | | | |
| Financing activities | | 4 000 000 | 10/110/ |
| Receipt of grants receivable | | 1,332,885 | 1,264,186 |
| Repayment of debt | 11 | (1,806,874) | (1,720,952) |
| Increase in deferred contributions related to capital assets | | 170,423 | 196,560 |
| 433013 | | (303,566) | (260,206) |
| | | (303,300) | (200,200) |
| Net (decrease) increase in cash | | (1,864,992) | 1,413,737 |
| Cash, beginning of year | | 3,233,849 | 1,820,112 |
| Cash, end of year | | 1,368,857 | 3,233,849 |
| · · · · · · · · · · · · · · · · · · · | | -131 | -,,, |

1. Status and nature of activities

The YMCAs of Québec (the "YMCA") is a registered charity committed to the fulfilment of people in spirit, mind and body, and to the development of self-reliance in the individual, family and to the community.

Through its actions, programs and services, the YMCA reflects the needs and aspirations of communities and works with individuals and local communities in developing countries to achieve social justice and control of their environment.

The YMCA is incorporated under Part III of the *Companies Act* (Québec) and is a registered charity under the *Income Tax Act*.

2. Accounting policies

These financial statements have been prepared in accordance with Canadian accounting standards for not for-profit organizations and include the following significant accounting policies:

Revenue recognition

The YMCA follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Restricted contributions related to capital assets are deferred and recognized as revenue on the same basis as the amortization expense related to the acquired capital assets.

The revenue related to the program activities is recognized when the underlying services to such income were made.

Financial instruments

Financial assets and financial liabilities are initially recognized at fair value when the YMCA becomes a party to the contractual provisions of the financial instrument. Subsequently, all financial instruments are measured at amortized cost, except for investments that are recognized at fair value at the date of the financial statements. Fair value fluctuations, which include interest earned, accrued interests, realized gain and loss and unrealized gain and loss, are included in the investment revenue.

Transaction costs related to financial instruments measured at fair value are expensed as incurred. Transaction costs related to the other financial instruments are added to the carrying value of the asset or netted against the carrying value of the liability and are then recognized over the expected life of the instrument using the straight-line method. Any premium or discount related to an instrument measured at amortized cost is amortized over the expected life of the item using the straight-line method and recognized in the statement of operations as interest income or expense.

With respect to financial assets measured at amortized cost, the YMCA recognizes in the statement of operations an impairment loss, if any, when it determines that a significant adverse change has occurred during the period in the expected timing or amount of future cash flows. When the extent of impairment of a previously written-down asset decreases and the decrease can be related to an event occurring after the impairment was recognized, the previously recognized impairment loss shall be reversed in the statement of operations in the period the reversal occurs.

2. Accounting policies (continued)

Interest rate swap agreements

The YMCA uses interest rate swap agreements to manage the interest rate risk related to bank acceptances. The YMCA has chosen not to prepare the documentation necessary for the application of hedge accounting.

Therefore, the interest rate swap agreements have been recorded at fair value as a liability in the statement of financial position. The fair value is determined based on stock quotes and prices obtained from financial institutions for identical or similar derivative financial instruments. Changes in the fair value of interest rate swap agreements are presented in the statement of operations as a change in fair value of interest rate swap agreements.

Supplies

Supplies are valued at the lower of cost or replacement value. The first-in, first-out method is used in the calculation of the cost.

Capital assets

Capital assets are recorded at cost and are amortized over their estimated useful lives using the straight-line method over the following terms:

Buildings 25 and 40 years
Leasehold improvements Over the term of the lease
Major renovations 10 years
Vehicles, furniture and equipment 3 to 5 years

Intangible assets

Intangible assets are composed of a registration software. They are recorded at cost and are amortized over their estimated useful life using the straight-line method over a period of five years. Amortization will begin when they are put into service.

Deferred revenue related to program activities

Deferred revenue related to program activities relate to community development programs that are government funded, to contributions from various donors and to donations from the YMCAs of Québec Foundation.

Deferred revenue - other

Other deferred revenue relate to amounts received for which services will be rendered during the next year.

Use of estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from these estimates.

3. Investments

| | 2017 | 2016 |
|--|-----------|-----------|
| | \$ | \$ |
| | | |
| Term deposit, 1.05%, maturing in August 2018 (as at | 100.000 | 100.000 |
| December 31, 2016: 0.95%, maturing in January 2017) | 100,000 | 100,000 |
| Guaranteed investment certificates, 0.89% to 1.37%, maturing until December 2018 | 5,020,202 | _ |
| Diversified mutual funds | 4,108,819 | 4,050,630 |
| | 9,229,021 | 4,150,630 |
| | | |
| Current portion | 7,687,210 | 2,603,849 |
| | 1,541,811 | 1,546,781 |

4. Accounts receivable

| | 2017 | 2016 |
|---|-----------|-----------|
| | \$ | \$ |
| Clients | 179,226 | 173,155 |
| Allowance for doubtful accounts | (72,100) | (67,900) |
| | 107,126 | 105,255 |
| Accrued interest receivable on subsidized debts | 149,519 | 183,725 |
| Funders for community programs and others | 3,118,427 | 2,160,113 |
| | 3,375,072 | 2,449,093 |

5. Capital assets

Lands
Buildings, leasehold
improvements and
major renovations
Vehicles, furniture and
equipment

| | | 2017 | 2016 |
|------------|--------------------------|-------------------|-------------------|
| Cost | Accumulated amortization | Net book value | Net book value |
| \$ | \$ | \$ | \$ |
| 2,601,730 | _ | 2,601,730 | 2,601,730 |
| 82,667,474 | 52,771,593 | 29,895,881 | 30,842,425 |
| 9,455,978 | 8,351,680 | 1,104,298 | 1,687,340 |
| 94,725,182 | 61,123,273 | 33,601,909 | 35,131,495 |

6. Intangible assets

| | | 2017 | 2016 |
|---------|--------------------------|-------------------|-------------------|
| Cost | Accumulated amortization | Net book value | Net book value |
| \$ | \$ | \$ | \$ |
| 982,992 | _ | 982,992 | 334,433 |

Registration software

Long-term portion

7. Debt

Bankers' acceptances related to the Cartierville YMCA Center Note payable related to the Cartierville YMCA Center Du Parc YMCA Center mortgage loan Loan from YMCA Canada Note payable Current portion

| 2017 | 2016 |
|------------|------------|
| \$ | \$ |
| 5,172,682 | 5,595,985 |
| 3,400,891 | 4,156,594 |
| 920,790 | 1,397,923 |
| 599,876 | 210,128 |
| _ | 20,000 |
| 10,094,239 | 11,380,630 |
| 1,936,332 | 1,806,877 |
| 8,157,907 | 9,573,753 |

Principal payments required in each of the forthcoming years are as follows:

\$

| 2018 | 1,936,332 |
|------|-----------|
| 2019 | 1,845,855 |
| 2020 | 5,296,463 |
| 2021 | 1,015,589 |

Bankers' acceptances related to the Cartierville YMCA Center

Under a credit agreement, the YMCA obtained, on March 31, 2010, credit facilities of an initial amount of \$7,000,000 and \$964,000 for periods of seven and five years, respectively, allowing it to borrow amounts in the form of discounted bankers' acceptances for a term varying from one month to one year. These credit facilities in the amount of \$5,552,770 and \$486,587 were renewed during the year ended December 31, 2015, and mature on November 30, 2020, and June 30, 2020. The discounted bankers' acceptances related to the Cartierville YMCA Center held as at December 31, 2017, have a term of one month, nominal values of \$4,898,799 and \$273,883, bear interest at an effective rate of 2,15% plus stamping fees of 0,93%, and mature on January 30, 2018. To protect against the risk of potential interest rate fluctuations on these bankers' acceptances, the YMCA has entered into interest rate swap agreements. These derivative contracts are as follows:

(a) Initial nominal amount of \$5,552,770, periodically reduced based on a predetermined schedule until its expected maturity on November 30, 2020, bearing interest at a fixed rate of 3.08% in exchange for receiving a variable interest rate based on the one-month CDOR rate. Of this amount, an initial amount of \$1,957,430 is subsidized by an external organization;

7. Debt (continued)

Bankers' acceptances related to the Cartierville YMCA Center (continued)

(b) Nominal amount of \$486,587, periodically reduced based on a predetermined schedule until its expected maturity on June 30, 2020, bearing interest at a fixed rate of 3.08% in exchange for receiving a variable interest rate based on the one-month CDOR rate.

To maintain this financing, the YMCA must satisfy financial ratios related to debt service coverage and minimum net assets. The YMCA was in compliance with these ratios as at December 31, 2017.

Note payable related to the Cartierville YMCA Center

This note payable bears interest at 4.77%, repayable in monthly principal instalments of \$953,973, including interest and matures in January 2021.

A grant from the ministère de l'Éducation et de l'Enseignement supérieur for this project will repay the loan.

To maintain this financing, the YMCA must satisfy the same financial ratios as those of the bankers' acceptances related to the Cartierville YMCA Center. As at December 31, 2017, the YMCA was in compliance with these ratios.

Du Parc YMCA Center mortgage Ioan

The YMCA has a mortgage loan for which the YMCA has signed an agreement with a donor organization (the "Organization"). The Organization has agreed to pay for the mortgage loan (capital and interest) associated with the construction of the Du Parc YMCA Center. The mortgage loan bears interest at 3.63% and matures in October 2019.

Loan from YMCA Canada

YMCA Canada made a loan to the YMCA as part of a project to replace the registration software. The outstanding balance is non-interest bearing and is repayable in variable monthly instalments maturing in 2021.

Grants receivable relating to subsidized debts

The balance of the grants receivable related to the subsidized debts, in the amount of \$5,960,392 (\$7,023,277 in 2016), is as follows:

| | 2017 | 2016 |
|------------------------------|-----------|-----------|
| | \$ | \$ |
| | | |
| Short-term grants receivable | 1,379,641 | 1,318,681 |
| Long-term grants receivable | 4,310,751 | 5,704,596 |

The donor organizations have also agreed to pay the interest on the portion of the loans covered by the grants. The subsidized interest expense amounts to \$240,905 (\$315,601 in 2016).

8. Deferred contributions related to capital assets

Deferred contributions related to capital assets represent restricted contributions from the YMCAs of Québec Foundation, government organizations, the City of Montréal and a private company. These contributions relate primarily to the buildings of the Cartierville YMCA Center, the Du Parc YMCA Center, the Downtown YMCA Center, the West Island YMCA Center, the YMCA Kanawana Camp and the improvements of a daycare. Changes in deferred contribution balances are as follows:

Balance, beginning of year Contributions received Amortization for the year Balance, end of year

| 2017 | 2016 |
|-------------|-------------|
| \$ | \$ |
| | |
| 20,168,877 | 21,501,463 |
| 170,423 | 196,560 |
| (1,522,578) | (1,529,146) |
| 18,816,722 | 20,168,877 |

9. Letter of guarantee

Under an agreement between the City of Montréal and the Downtown YMCA Center, the YMCA issued a \$100,000 letter of guarantee in favour of the City of Montréal. This letter of guarantee expires in 2018, and is secured by a term deposit of the same amount.

10. The YMCAs of Québec Foundation

The financial statements do not include the assets, liabilities and activities of the YMCAs of Québec Foundation (the "Foundation"). The Foundation was established to perform the fundraising activities of the YMCA; therefore, the YMCA has an economic interest in the Foundation.

During the year, the YMCA recorded revenue of \$1,035,251 (\$1,081,824 in 2016), deferred contributions related to capital assets of \$118,823 (\$18,415 in 2016) and deferred revenue related to program activities by \$237,851 (decreased of \$12,130 in 2016), for a total of \$1,391,925 (\$1,088,109 in 2016) from the Foundation.

During the year, the YMCA cancelled the advance made to the Foundation. This results in a loss for the YMCA of \$1,118,727 (nil in 2016).

These transactions were carried out in the normal course of business and measured at the exchange amount, which is the amount of the consideration established and agreed to by the parties.

The following table is a summary of the Foundation's financial position as at December 31, 2017, and the results of its operations for the year ended December 31, 2017:

| | 2017 | 2016 |
|---------------------|-----------|-----------|
| | \$ | \$ |
| | | |
| Financial position | | |
| Total assets | 7,362,499 | 7,294,587 |
| Total liabilities | 1,915,190 | 2,656,891 |
| Total fund balances | 5,447,309 | 4,637,696 |

Liabilities include a total amount of \$1,023,553 (\$2,037,829 in 2016) payable to the YMCA.

10. The YMCAs of Québec Foundation (continued)

| | 2017 | 2016 |
|--|-------------|-------------|
| | \$ | \$ |
| | | |
| Results of operating activities | | |
| Fund balances, beginning of year | 4,637,696 | 5 426 551 |
| | | |
| Total revenue, excluding endowment contributions | 3,134,213 | 1 320 120 |
| Endowment contributions | 35,866 | 34 617 |
| Total expenses and donations | (2,360,466) | (2 143 592) |
| Net increase (decrease) in fund balances | 809,613 | (788 855) |
| Fund balances, end of year | 5,447,309 | 4 637 696 |

11. Additional information to the statement of cash flows

Changes in non-cash operating working capital items

| | 2017 | 2016 |
|--|-------------|-----------|
| | \$ | \$ |
| | | |
| Accounts receivable | (925,979) | (666,386) |
| Supplies and prepaid expenses | (64,314) | 38,276 |
| Accounts payable and accrued liabilities | 639,265 | (24,998) |
| Deferred revenue related to program activities | (533,844) | 440,644 |
| Deferred revenue – other | (182,221) | 241,418 |
| | (1,067,093) | 28,954 |

Non-cash transactions

Acquisition of capital assets were financed by a new debt for an amount of \$520,483 (\$310,128 in 2016).

12. Commitments

The YMCA is committed to leasing premises under leases and has signed service contracts with suppliers expiring through 2022. Future payments will total \$16,423,545 and include the following amounts over the forthcoming years.

| | \$ |
|------|-----------|
| | |
| 2018 | 5,412,039 |
| 2019 | 3,610,545 |
| 2020 | 3,445,825 |
| 2021 | 2,541,266 |
| 2022 | 1,413,870 |

13. Internally restricted net assets

These internally restricted net assets represent the resources reserved by the Board of directors for the realization of certain investment projects in the real estate portfolio of the YMCA.

14. Financial assistance

As part of its charitable mission, the YMCA provides a financial assistance program to individuals who meet specific criteria. The access for all program gives individuals with limited financial resources access to community or fitness activities at a reduced fee. The amount of financial assistance provided in 2017 is \$1,160,631 (\$1,196,584 in 2016).

15. Financial instruments

Because of its financial assets and liabilities, the YMCA is exposed to the following risks related to the use of financial instruments:

Credit risk

In the normal course of business, the YMCA grants credit to members and maintains allowances for potential bad debt, if applicable.

Market risk

Market risk is the risk that investments in diversified mutual funds are exposed to, caused by changes in interest rates, exchange rates, stock exchange indicators and the level of volatility of these rates and indicators.

Interest rate risk

A portion of the debt bears interest at a fixed rate, whereas the interest related to the other portion is subsidized. Consequently, cash flow risk is minimal.

The YMCA is exposed to interest rate risk due to changes in the prime rate since the bankers' acceptances bear interest at variable rates. To manage this volatility, the YMCA uses interest-rate swap agreements to set the interest rates of the bankers' acceptances at 3.08% and that mature on June 30, 2020, and November 30, 2020.

16. Comparative figures

Certain comparative figures have been reclassified to conform to the current year's presentation.